Theodore Higgins

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Summary

Fifteen years of blended network, systems, and software development IT experience, an innovator and thought leader who has transformed the service offerings of Kuehne + Nagel, ReTrans Freight, and Newgistics Freight Services. Focused on logistics and eCommerce solutions at Kuehne+Nagel, created and implemented an order management system that drove compliance up 25%; architected and deployed a disaster recovery solution guaranteeing a 99.99% uptime; redesigned and architected a secure network that increased freight quote API response performance by 212%; and deployed company's first fully redundant colocation which includes a 5-minute disaster recovery RTO policy and guaranteed uptime, geographical route optimization with optimal load balancing. At ReTrans Freight, designed, coded, and deployed an app that generated \$1.5M in FY'17 and \$25.7M in FY'20; increased performance of freight auditing software by 475%; and solely designed, developed, and deployed first Apple iOS freight shipment app. Talented for mastering any IT situation and developing solutions has earned a reputation for never-fail resourcefulness. Experienced working in teams and collaborative environments, but also self-sufficient, self-motivated, and excels in solo work. Additionally, passionate about networking, security, virtualization, intelligent investments, and using the latest technologies to accelerate company growth.

Technology and Environments

- Server OS: Windows Server 2003 R2, 2008 R2, 2012R2
- Client OS: MS Windows XP, 7, 8.1, 10
- Virtualization: VMware vSphere 6.0 & 6.5, 7.5
 Microsoft Hyper-V
- Database: MS SQL Server 2008, 2012, 2016
- Storage Area Networks: EMC VNXe
- Firewalls & Switches: SonicWALL, Fortinet, Barracuda, HP Aruba
- ERP: Salesforce, Microsoft Dynamics GP

- Development: MS Visual Studio, Crystal Reports XI, Microsoft SSIS & SSRS, XCode
- Programming: .NET, Visual Basic, C#, MVC, Web API, REST, JSON, Swift, SQL
- E-Mail: MS Exchange Server 2007, 2010, 2013 Office365
- Internet Information Services: MS IIS 6, 7, 7.5, 8
- Other: Active Directory, Group Policy, DNS, DHCP, LAN, WAN, VPN, SSLVPN

Certifications

- AWS Certified Cloud Practitioner
- CompTIA A+
- CompTIA Network+
- CompTIA Security+

- Brivo On-Air
- New Horizons Managerial Leadership
- New Horizons CompTIA Project+

Work History

<u>Director of Information Technology, Kuehne + Nagel</u> - Fall River, MA

2018 - Current

- Continued both previous software development and network management duties but now also responsible for a team of developers, helpdesk staff, and QA
- Saved \$120,000 recently on COVID-19 temporary work from home solution by implementing RSA tokens, SSLVPN, and Microsoft RDS terminal server on existing underutilized equipment
- Work closely with customers and K+N business development team to assess project requirements and develop technology solutions
- Architected and deployed a disaster recovery procedure that guarantees a 99.99% uptime, continually evaluate and update policies and systems

- Engage all levels of customer's team from Help Desk reps, Facilities Managers and C-suite executives to demonstrate how K+N software and solutions can increase revenue and market leadership
- Develop, track, and control technology operating budgets perform cost and benefit analyses for IT spending initiatives
- Identify opportunities for application optimization, redesign, and development that improves efficiency, decreases workloads, and increases productivity
- Troubleshoot and resolve user and application issues delegating where appropriate and personally handling sensitive or critical concerns
- Analyze department and job-related functionality requirements to align technology priorities with business needs
- Develop, implement, and continuously evaluate technical application support and information technology policies and procedures acutely aware of investment needs, outcomes, and performance measurements to balance continuous innovation with responsible risk-taking
- Communicate regularly with customers concerning data exchange and technology integration
- Guide implementation of company-wide enterprise security strategy for network and hardware, disaster recovery, data protection, and endpoint protection
- Perform regular audits and tests of infrastructure and applications to prevent unauthorized access

<u>Network Manager, Kuehne + Nagel</u> - Fall River, MA 2015 – 2018

- Continued previous software development duties but now also in charge of Re-Trans Freight network & managing the helpdesk staff
- Redesigned and architected a secure network that reduced response time from 1.5 seconds to .48 second freight quotes
- Researched, acquired, and implemented load balancing on a highly transactional network to handle 24M eCommerce freight quotes in FY'20
- Deployed company's first fully redundant colocation for guaranteed uptime, geographical route optimization, load balancing, which includes a 5-minute disaster recovery RTO policy
- Secured and connected private networks at multiple sites across interstate corporate WAN
- Directed acquisition, configuration, installation and testing of Fortinet, Barracuda, and SonicWall network equipment, Microsoft servers, VMware, and Microsoft SQL databases
- · Trained/mentored junior team members and end-users, enhancing knowledgebase and productivity
- Set up hardware and software in optimal configurations to meet network performance and security requirements
- Migrated Exchange on Prem to Microsoft's Exchange Online

NET Software Developer, Kuehne + Nagel - Fall River, MA 2012 – 2015

- Increased performance of freight auditing software by 475% by incorporating multithreading, grouped API calls, compression, caching, and utilizing a custom BSON serializer which reduced total auditing time by 60 hours / \$1,200 a week
- Solely designed, developed, and deployed a transportation booking system that processed 5,300/\$1.5M shipments the first year of inception and recently processed 120,000 /\$25.7M shipments in FY'20
- Solely designed, developed, and deployed first Apple iOS app, allowing customers to quote quickly and accurately, track, and book freight shipments
- Collaborated with developers and performance engineers to identify bottlenecks / enhance support
- Designed and developed websites, apps, database queries, and analytical data structures
- Translated technical concepts and information into terms all parties could easily comprehend
- Worked closely with clients to establish specifications and system designs
- Evaluated project requirements and specifications and developed software applications that surpassed client expectations

 Collaborated on all stages of the software development lifecycle, from requirement gathering to production releases

IT Specialist, American Doctors Online - Fairhaven, MA

2011 - 2015

- College Internship transformed into an employment offer upon graduation decided to accept Newgistics position but remained PT and weekends to assist the transition
- Responded to maintenance calls while being on call 24x7, routinely troubleshooting Windows desktops, laptops, mobile phones, and proprietary telemedicine computer carts
- Set up equipment for employee use, performing and ensuring proper installation of cable, operating systems, and appropriate software while ensuring HIPAA compliance
- Confer with staff, users, and management to establish requirements for new systems or modifications
- Completed Wi-Fi site surveys to provide proper connection and call quality for telemedicine video calls
- Traveled to customer sites to perform installs, diagnostics, and upgrades of telemedicine equipment

Security Installation Technician, Higgins Security - Wareham, MA

2006 - 2012

- Commonly worked with large enterprise businesses that required security clearance and small privately-owned businesses
- Responded to maintenance calls and troubleshot devices for 100's of customers
- Installed, tested, and serviced full systems for various commercial and residential customers
- Read and understood product manuals and blueprints for card access systems, security cameras, fire alarms, burglar alarms, and intercom systems

Education

Bachelor of Science: Management of Information Systems

University of Massachusetts - Dartmouth

References available upon request